

# 2024 Music A&R Agent Engagement Report

A Comparison of Inbound AI-Driven Engagement and Outbound Traditional Methods



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# **Executive Summary**

The 2024 Music Agent Engagement Report highlights how Al-driven tools like Music Max are reshaping the music industry by enabling businesses to build meaningful connections with creators at scale. Music Max leverages advanced Al to provide instant song reviews and personalized interactions, empowering businesses to engage with creators in a way that feels natural and impactful.





# Why Are Ai Music Agents Needed?

Scalability in a Growing Market

Personalized, Real-Time Interactions Cost-Effective Lead Generation

Al music agents are essential in today's expanding music industry, enabling businesses to scale their engagement with creators by managing large volumes of interactions simultaneously. For creators, these agents offer personalized, real-time feedback to refine their craft and access professional insights previously limited to traditional methods. They streamline lead generation and connection-building, providing a cost-effective and impactful alternative to outdated approaches like cold calling.





# The AI agents market is projected to grow from USD 5.1 billion in 2024 to USD 47.1 billion by 2030

#### Market Growth:

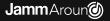
The AI agents market in North America is rapidly expanding due to advances in machine learning and natural language processing (NLP), enabling more personalized and intelligent solutions.

### **Key Trends:**

Businesses are increasingly using AI agents to automate routine tasks like data entry and scheduling, allowing employees to focus on higher-value activities.

### **Opportunities:**

Al agents are becoming critical in roles such as sales, marketing, customer support, and software development, creating lucrative opportunities for market players.





# **Key Trends**

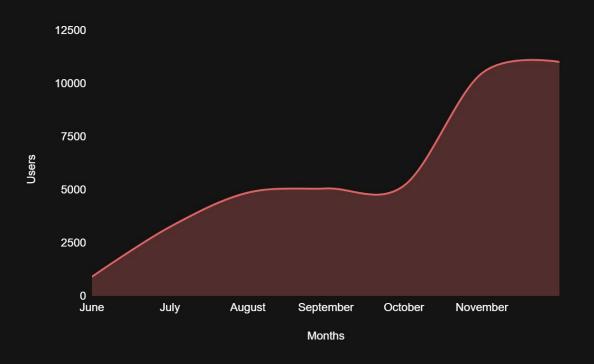
Evaluating the Impact of AI-Driven Engagement

This section highlights how Music Max agents, built on the Jammaround framework, improve engagement with creators by offering scalable and meaningful connections. We explore how these Al agents enhance artist interactions more effectively than traditional methods, helping to streamline workflows and strengthen relationships within the music industry.





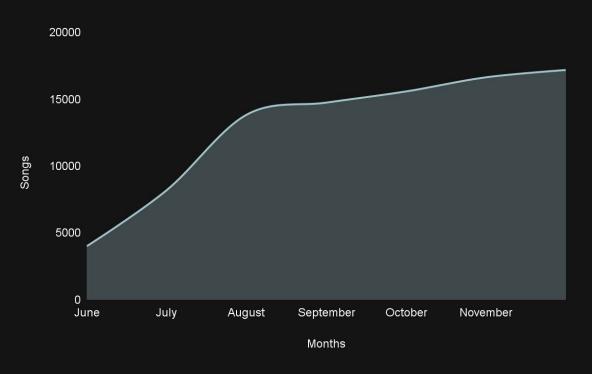
# **User Growth From June 2024 to November 2024**







# Songs Reviewed From June 2024 to November 2024

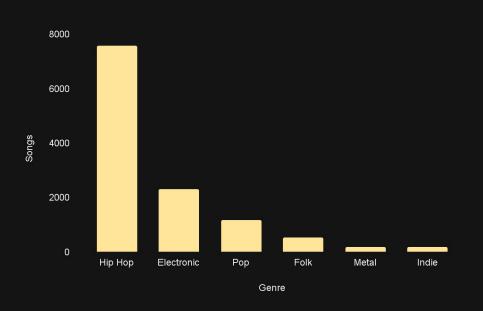


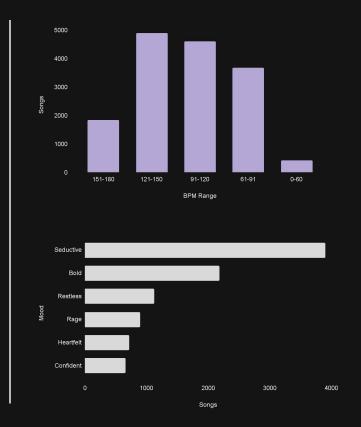






# Average Genre, Mood, BPM Range from Song Reviews





The combined analysis of BPM, genre, and mood highlights Music Max's ability to provide creators with deep insights into their music, helping refine and align tracks with audience preferences and industry trends.





# We support artists all over the world



Sweden

Norway

Finland

Norway

Finland

Norway

Finland

Ukraine

Fran

Sapan

Fran

Tunisia

Morocco

Algeria

Libya

Syria

Iraq

Iraq

Iraq

Mauritania

Mali Niger

Chad

Sudan

Sudan

Vemen

Suff of Alen

Ethiopia

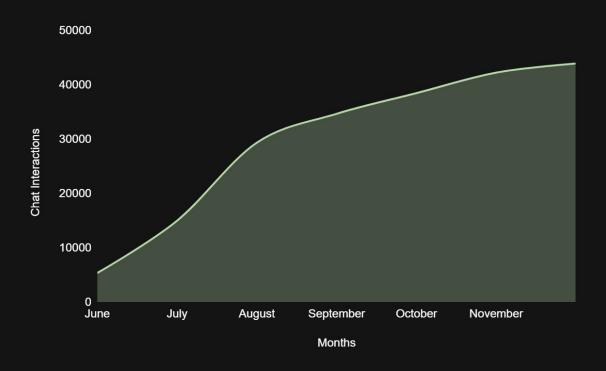
Somalia

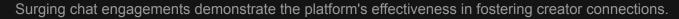
**122** Cities

**58** Countries



# **Chat Interactions From June to November 2024**

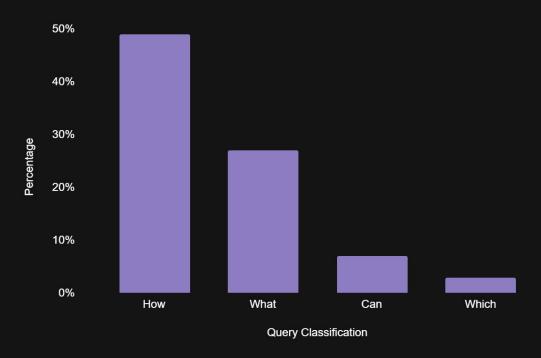








# **Query Classification Percentages in Chat Data**

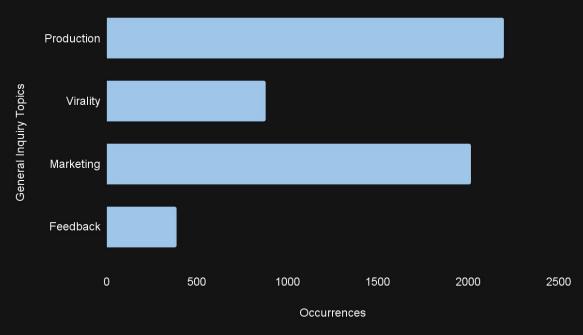


Clear query classifications reveal how Music Max efficiently addresses creator needs. The dominance of 'how' queries reflects a strong user trust in Music Max as a reliable source for actionable insights and guidance, showcasing its role as an authoritative resource for creators seeking answers





# **General Inquiry Occurrences in Chat Data**



The high occurrence of production-related queries demonstrates that users heavily rely on Music Max for technical and creative support in refining their tracks. This indicates its critical role in bridging gaps in production knowledge, offering accessible expertise, and enhancing the overall quality of their music.





# Multilingual Capabilities

Unlike Human Agents, Music Max can speak in any language, here are a few languages captured in our logs

#### Hebrew

#### **User Asked:**

איזה שירים דומים What similar songs?

#### Max Replied:

השיר "It's No Good" של Depeche Mode מתאפיין באווירה מסתורית ונועזת, עם גוון חלומי, מתאים למי שאוהב סגנון פופ מהאייטיז. שירים דומים שיכולים לעניין אותך הם "Enjoy the Silence" ו-"Bizarre Love Triangle, או "Bizarre Love Triangle"

.New Order של

The song "It's No Good" by Depeche Mode is characterized by a mysterious and daring atmosphere, with a dreamy tone, suitable for those who like pop style from the eighties. Similar songs that might interest you are "Enjoy the Silence" and "Personal Jesus" by Depeche Mode, or "Bizarre Love Triangle" by New Order.

#### **Arabic**

#### **User Asked:**

ما مو ضوع الإغنيه What is the subject of the song?

#### Max Replied:

أهلاً! الأعتبة تبدو متفاقلة ودافئة ومشركة. عادةً ما تتضمن أعادى الريغيتون مواضيع تتعلق بالحب، الاحتفال، أو العلاقات. كيف يمكنك وصف شعور الأعدية بالنسبة لك؟

Hello! The song sounds upbeat, warm and bright. Reggaeton songs usually include themes related to love, celebration, or relationships. How would you describe how the song feels to you?

#### Mandarin

#### **User Asked:**

#### 這首歌有什麼能改進的

What can be improved on this song?

#### Max Replied:

這首歌的氣氛偏向於俏皮、樂觀和浪漫,如果你想 譲它更具吸引力,考慮加入更多的情感對比或獨特 的聲音效果。這有可能增強它的個性。你覺得歌曲 需要什麼樣的調整呢?

The mood of the song leans toward playfulness, optimism, and romance, and if you want to make it more engaging, consider adding more emotional contrast or unique vocal effects. This has the potential to enhance its personality. What adjustments do you think the song needs?





# Multilingual Capabilities

Unlike Human Agents, Music Max can speak in any language, here are a few languages captured in our logs

### Spanish

#### User Asked:

Que genero me podría ayudar a llegar allo What genre can help me get there?

#### Max Replied:

Incorporar elementos de Progressive House podría ayudarte a lograr ese cambio de tono. Este género es conocido por sus transiciones suaves y aumentos de energía, lo cual puede complementar ese giro eufórico que buscas. ¿Qué opinas sobre integrar algunos de estos elementos?

Incorporating elements of Progressive House could help you achieve that change in tone. This genre is known for its smooth transitions and energy surges, which can complement that euphoric turn you're looking for. What do you think about integrating some of these elements?

#### Vietnamese

#### **User Asked:**

Viết lại nhạc Rewrite music?

#### Max Replied:

Xin chào! Bạn có thể kể thêm về bài nhạc mà bạn muốn chỉnh sửa không? Ví dụ như thể loại, cảm xúc mà bạn muốn giữ lại hoặc thay đổi?

Hello! Can you tell us more about the music you want to edit? For example, what genre or feeling do you want to keep or change?

#### Korean

#### User Asked:

이런 노래 사랑 받게 하는 마케팅 아이디어나 비디오 아이디어를 도움을 줘 Please help with marketing or video ideas that will make this song more popular.

#### Max Replied:

비디오 아이디어: 노래의 소울폴하고 로맨틱한 느낌을 살려 파티나 레트로 테마로 한 뮤직비디오를 제작해 보세요. 특별한 순간들을 담은 슬라이드쇼 스타일이나 파티 장면을 연출하면 좋습니다. 이 스타일이 마음에 드시나요?

Video idea: Take advantage of the soulful and romantic feel of the song and create a party or retro-themed music video. It's great for creating a slideshow style or party scene containing special moments.

Do you like this style?





# **Comparative Analysis**

Music Engagement with AI-Powered Efficiency

To demonstrate how Ai Music Agents outperform traditional sales agents in addressing user needs, optimizing workflows, and driving measurable outcomes in the music industry.





# Why Traditional Solutions Fall Short

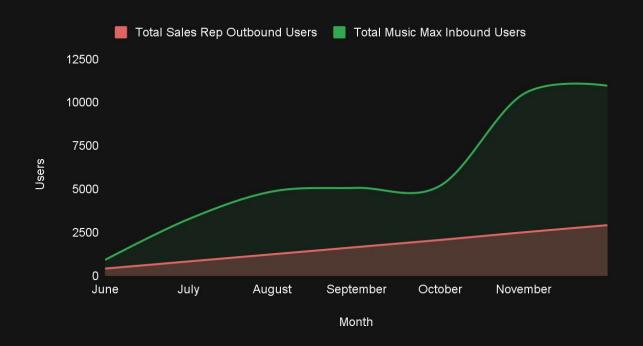
How Music Al Agents Outperform A&R Teams and Call Centers Simultaneously

| Metric              | Sales Rep Calls   | Traditional A&R Teams                           | Music Max Ai  |
|---------------------|---|---|---|
| Scalability         | Limited to 80-100 calls per agent daily                                   | Limited to a few music businesses               | Scalable to support thousands of music artists simultaneously                                 |
| Accessibility       | Outbound, limited to agent outreach and predefined customer segmentation. | Often restricted to major industry players      | Inbound, with artists voluntarily engaging and even willing to pay for personalized feedback. |
| Cost                | High operational and payroll costs to staff agents                        | High costs, often requiring substantial budgets | Cost-effective with proven ai solutions   |
| Feedback Speed      | Delayed feedback, dependent on call schedules and agent availability      | Slower, dependent on human availability         | Instant feedback and analysis powered by Al   |
| Data-Driven Insight | Only data point is previous music gear purchase                           | Limited, dependent on individual engagement     | Comprehensive, Al-driven data for strategic recommendations                                   |
| Consistency         | Varies based on agent expertise and training                              | Varies by human experience                      | Consistent and unbiased Al analysis   |





# Sales Rep Outbound Users vs Music Max Inbound Users



Music Max connected with over 10,000 users by December, **more than 3.5x** the reach of a single sales rep tasked with maintaining 5,000 connections per year. This showcases the inbound engagement power of Ai Music Agents.





# **Engagement Value**

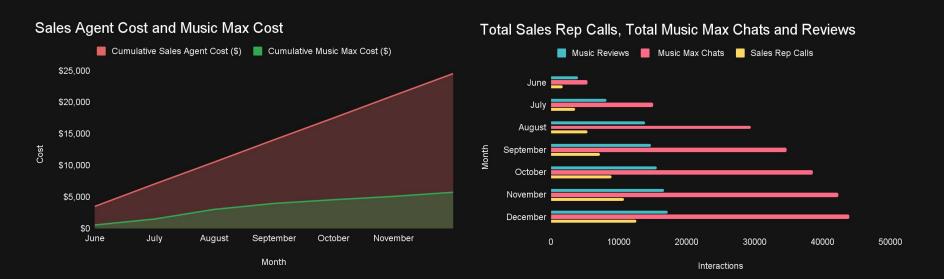
Comparing Traditional Sales Calls to Al-Driven Interactions

| Metric               | Cold Calls                           | Reviews + Chat Bot                                     |
|----------------------|--------------------------------------|--|
| Qualification Rate   | 20% of leads qualified after 8 calls | Reviews qualify instantly; chats qualify by query type |
| Effort per Lead      | Requires multiple follow-ups         | Minimal effort, fully automated                        |
| Conversion Speed     | Slower, depends on follow-ups        | Instant insights and qualification                     |
| Interaction Depth    | Personalized but limited by time     | Automated but customizable and rich                    |
| Engagement<br>Volume | Lower, constrained by agent capacity | Exponentially higher at scale                          |





# **Operational Costs vs User Engagement**

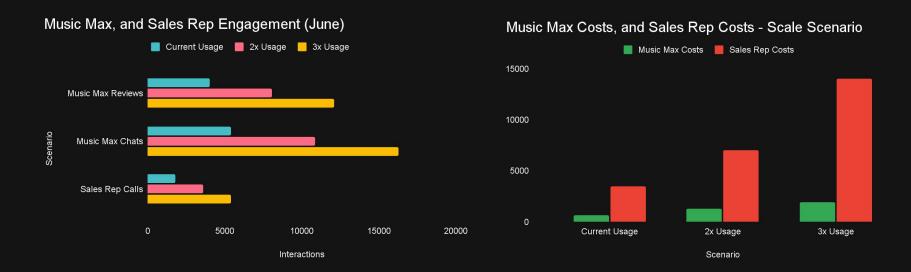


By November, Music Max achieved **75% lower cumulative costs** compared to sales agents, while delivering **over 16x more qualified engagements**, showcasing its unmatched efficiency in scaling user connections.





# **Costs vs Engagement Scalability Scenario**



Music Max delivers over 15x more interactions per \$1 compared to traditional sales reps. As engagement scales, Music Max maintains cost efficiency while traditional sales reps see exponential cost increases, demonstrating Music Max's unparalleled value at higher usage levels.





Music Max combines the best of both worlds—personalization and scalability. By providing tailored feedback on creators' music, it offers a deeper connection than traditional methods, all while operating at a fraction of the cost. This balance ensures creators feel valued and supported, regardless of scale.







# Jamm Aroun 🕖

Music without limitations.

